



KINDLEPRENEUR

CHEATSHEET

STEP 1: BRAIN STORM

- 1. Use Common phrases that apply
- 2. Think of one-word titles that have meaning to the story.
- 3. Use parts of your story:
 - * Character names:
 - * Settings with embellishments
 - * Dates/time/season
 - * Character Motivation
 - * Main event or showdown
 - * Theme
 - * Important lines or revelations
- 4. Set Word formats & templates
- 5. Look at your Genre and common themes
- 6. Hooks & Twists
- 7. Speak in benefits & pain points
- 8. Use relevant keywords for discoverability



STEP 2: TITLE GENERATORS

1.Title Generators that help you think of a great name:

Fantasy Name Generator

Book Title Creator

Random Story Title Generator

2. Title Generators that help improve your title:

Portent Title Maker

Tweak your Biz Title

Generator

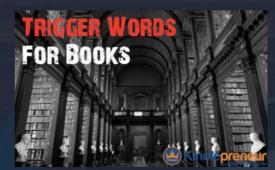
3

STEP 3: ADD TRIGGER WORDS

Look at your existing title and add some power words or emotional trigger words to it. This will increase the weight of your book's title and has been proven to

drive more sales.

Click here to download my personal list of emotional trigger words.



STEP 4: SIMPLE CHECKS

Now that you have a list of great titles, let's check some super important things before we choose:

- 1. Is the title already in use or popular
- 2. Can the title have a different meaning in different parts of the world?
- 3. Is the URL available?
- 4. How will the title look on a cover?



STEP 5: TEST

Before we select the final one, let's use some advanced marketing tactics to make sure our target market will like it:

Facebook Polls:

Join groups and ask which one people prefer. Just make sure it's the right market.



FINAL POLL

OK, after lots of polling and A/B split testing to my email newsletter, I've finalized the TWO choices for my MAIN title (subtitle is fixed). Based on the main title alone, which of the two resonates MOST with you?

A. Your Emotional Habits: The 7 Things Emotionally Strong People Do Differently

B. Hacking Your Emotions: The 7 Things Emotionally Strong People Do Differently

Vote with A or B by leaving your comments below!

Akash

http://viewauthor.at/Akash

Adwords & Facebook A/B Testing: Setup simple advertisement and see which one actually gets potential customers to click on your ad. This will definitely tell you which one is a winner with your market.

0		Ad	Labels ?	Status 7	% Served ?	Clicks 7	Impr. 2	CTR 7	Avg. CPC	Cost ?	Avg. Pos. ?
0		The Phoenix Project A Novel About IT, DevOps and Breakthrough Business Performance www.itrevolution.com	(1 1)	☐ Campaign paused	18.69%	8	5,579	0.14%	\$2.28	\$18.28	3.9
0	•	The Phoenix Project A Novel About IT, DevOps and Helping The Business Win www.ltrevolution.com	-	Campaign paused	6.52%	1	1,946	0.05%	\$1.83	\$1.83	3.9
0	•	The Phoenix Project A Novel About IT, DevOps and Creating Breakthrough Performance www.ltrevolution.com	k to-13 • • • • • • • • • • • • • • • • • • •	☐ Campaign paused	10.88%	3	3,248	0.09%	\$2.19	\$6.58	3.9
0	н	When IT Falls A Novel About IT, DevOps and Helping Business Win www.itevolution.com		Campaign paused	38.97%	11	11,634	0.09%	\$2.68	\$29.48	3.5
0	1	The Phoenix Project A Novel About IT, DevOps and Breakthough Performance	-	Campaign paused	24.94%	- 4	7,445	0.05%	\$3.06	\$12.24	3.6

STEP 5: TEST cont...

<u>Pickfu.com</u>: A professional site that will A/B test for you by selecting random people to choose which one they like best. Works for covers as well.

